

Studle + Cornerstone Quick Reference Sheet

■ Who Cornerstone Is

- Established in 1995, Cornerstone has nearly 30 years of experience helping people with Medicare, retirement, and insurance planning.
- Works with 40+ top-rated insurance companies nationwide, giving clients real choices.
- Offers a full range of products including Medicare Advantage, Medicare Supplements, Prescription Drug Plans, Life Insurance, Long-Term Care, and Retirement Solutions.
- Known for trust, integrity, and education-focused service.
- Built on a strong reputation for long-term relationships and personalized support.

■ Why Studle Partners with Cornerstone

- Cornerstone is an independent agency, which means their recommendations are unbiased and based solely on client needs.
- They provide training, compliance support, and plan access for Studle agents.
- Together, Studle and Cornerstone combine local, personal service with national expertise and carrier relationships.
- Clients benefit from more plan options, experienced guidance, and reliable follow-up.

■ Talking Points for Calls

- We partner with Cornerstone, a trusted independent agency that's been helping people since 1995. They work with over 40 insurance companies nationwide, which means we can compare plans and find what truly fits your needs.
- Cornerstone is known for honesty, knowledge, and education—they help clients make confident, informed decisions about their Medicare and retirement options.
- Our partnership allows Studle to bring you the best of both worlds—a local team who knows your community and a national organization with decades of experience.

■ Cornerstone Mission

- To help people understand their insurance and retirement options.
- To provide clear, straightforward answers without pressure.
- To ensure every client feels educated, confident, and cared for.

Website: www.whycornerstone.com

Main Line: 1-800-791-7318